

allego

LEARNING STRATEGY 2021

The Future Is Here:

It's Time for Learning to Become Strategic



Table of Contents

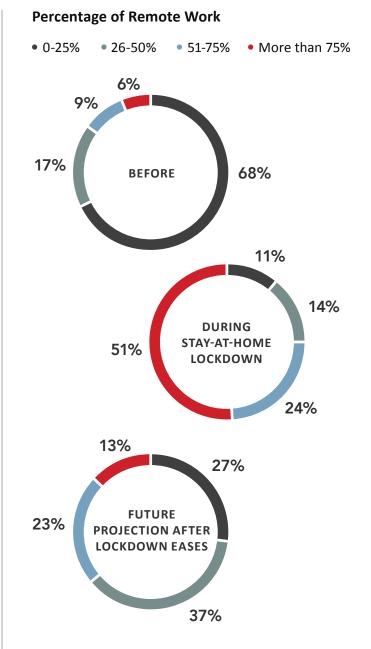
The Effects of COVID-19	3
Role of Digital Learning When Pandemic Eases	6
Authors and Contributors	
About Allego	
About Brandon Hall Group	12

The Effects of COVID-19

A virtual decade's worth of change happened over the past six months, radically altering how organizations operate — including ways teams learn, train and collaborate — and the landscape will continue to shift in the year ahead. Before the pandemic, many companies were satisfied revisiting their learning strategy once a year — if that often. 2020 made it necessary to reexamine that attitude. Companies are taking a long, hard look at the major challenges they face and ensure they have the right tools in place to survive and succeed.

As the workforce reemerges, organizations grapple with what learning looks like in a "post-pandemic" world. If anything, the shutdown crystalized the need for agility. Those with a nimble learning strategy were able to pivot; the rest struggled.

One thing is clear: things will not go back to the way they were. Though the number of remote workers won't stay as high as it is during the pandemic, it will not return to 2019 levels. A recent Brandon Hall Group COVID-19 survey found that more than onethird of companies expect half or more of their workforce to remain remote.



Source: Brandon Hall Group, Transitioning to the New Realities of the COVID-19 Experience, 2020



A study on working from home conducted by solution provider Allego found similar results:

59%

of workers confirmed they would be more inclined to work from home after the pandemic was over

77%

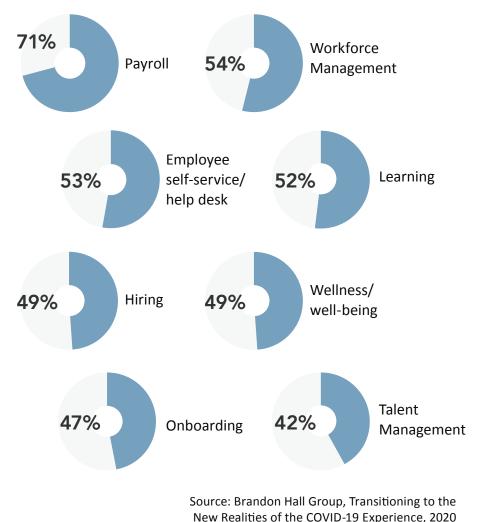
said they would be more likely to continue working from home if their company provides necessary technical resources

Only 14%

of respondents said they have all the technical resources they need to work from home completely

59%

of office workers and 50% of HR professionals believe this experience will impact work-from-home policies at their company While companies adopted more digital solutions for human capital functions over the years, many were caught short by the pandemic and its effect on the workforce. When Brandon Hall Group asked organizations how ready they were for a remote workforce from a technology standpoint, the only area that fared relatively well is Payroll. For the rest, only about half rated themselves a 4 or 5 on a 5-point scale of readiness.



Technology Readiness for Increased Remote Work (Overall)

© 2020 Brandon Hall Group. Licensed for Distribution by Allego.

Digitally ready or not, the collaboration that organizations require to function was strained by remote work. However, only 54% of employees in Allego's survey say they feel connected to their colleagues and 66% say they can collaborate effectively. This connectedness and collaboration runs through every aspect of a business: innovation, learning, onboarding — everything. HR professionals in Allego's study say the non-technical resources they offer most frequently are associated with collaboration, but there is an obvious need for training and coaching.



Role of Digital Learning When Pandemic Eases

Role of Digital Learning When Pandemic Eases (Overall)

44% Use of digital learning will remain the same or possibly increase

32% Use of digital learning will decrease slightly but remain well above pre-pandemic levels

13% Use of digital learning will return to about the same levels as before the pandemic

11% ILT will be used the same or more than before the pandemic

Source: Brandon Hall Group, Transitioning to the New Realities of the COVID-19 Experience, 2020

Moving forward, learning strategies must account for the increased need for digital and virtual tools to deliver learning and keep people connected. The pandemic unleashed a rapid digital transformation that is anything but temporary. Digital learning will never drop back to pre-pandemic levels. For 80% of companies, their post-pandemic use of digital learning will remain higher than it was at the beginning 2020, even if it

drops from current levels. This is directly in line with Allego's research, where 76% of respondents see digital learning remaining higher than pre-COVID levels. Just 11% see a strong return to in-person, instructor-led training.

For this to work, technology that supports digital learning must be in place. And virtual ILT is not enough. There should be a wide array of digital options available to

meet the needs of learners and the organization, including user-generated content from subject matter experts.

When the reality of the pandemic settled in and stay-at-home orders were first enacted, organizations needed quick solutions to replace existing ILT learning. What we saw was a rush to repurpose ILT content for webinars and virtual classroom settings. Unfortunately, this often results in sub-par learning experiences. Live content may not work in a webinar, and an effective in-person instructor may not have the necessary skillset to be an effective virtual facilitator.

As a result, we've seen a shift over the ensuing months as companies engage other learning solutions to take up the slack left by abortive ILT. More companies use videos and eLearning and less are using webinars, conference calls and VILT.

'Go-To' Tools for Converting Live-ILT Learning



Source: Brandon Hall Group, Transitioning to the New Realities of the COVID-19 Experience, 2020

Now

April 1

Above and beyond the challenges of a remote workforce, a shift from ILT and an increased reliance on digital learning, the learning function must also deal with new and evolving organizational business priorities. As such, there is a good chance existing learning strategy needs will shift to stay in alignment. We see this reflected in the list of learning priorities cited as companies plan their transition through an easing pandemic.

Learning Priorities as Pandemic Eases 71% 69% 67% 67% 67% 67% Coaching and mentoring

Source: Brandon Hall Group, Transitioning to the New Realities of the COVID-19 Experience, 2020

Learning Priorities as Pandemic Eases

(Rating of 4 or 5 on 5-point scale)

Brandon Hall Group, Transitioning to the New Realities of the COVID-19 Experience, 2020

What's clear is that going back to the old ways isn't a practical solution. The skills that organizations required to see them through the pandemic will be just as important in a post-COVID environment. The reality is that the future of work will look much more like today than pre-COVID. One of the most critical areas will always be leadership. We must arm leadership with the tools and skills necessary to communicate and collaborate with the organization. Leadership growth is needed to guide teams through the new remote environment and beyond.



How to Keep Your Work-From-Home Team Collaborating and Productive

Leaders must provide support to teams working in a remote environment. Learning can be a key resource for maintaining and fostering collaboration.

Personal Connections

Find new ways to generate connections and interactions across geographies and time zones.

• Video

Use video where you can to keep people connected face-to-face — synchronously and asynchronously. At the same time, be wary of "Zoom fatigue." Don't overdo it. Be judicious

Timeliness

Provide workers with updates on current status and plans. Provide a corporate news feed so people feel "in-the-loop."

Sharing

Democratize sharing among employees. This can't be a top-down effort only. Best practices come from everywhere.

Authors and Contributors



David Wentworth (david.wentworth@brandonhall.com) wrote this report. He is Principal Learning Analyst at Brandon Hall Group, focusing on all aspects of learning and the technology that supports it. David has been in the human capital field since 2005 and joined Brandon Hall Group as senior learning analyst in early 2012.



Jake Miller is Senior Marketing Manager at Allego. Jake joined Allego after commercial launch to help establish product marketing and lead ongoing strategic use case development and commercialization efforts. Jake is passionate about sales performance and incorporates his experience as a salesperson in the commission-only high-ticket retail world into his approach for product marketing at Allego.



Mike Cooke (mike.cooke@brandonhall.com) contributed to this report. He is CEO and Principal HCM Analyst at Brandon Hall Group. Mike has more than 20 years' experience in human capital management and the research, software and technology industries. Before running Brandon Hall Group, Mike was co-founder of AC Growth, a research and consulting firm, and VP and General Manager of Field Operations at Bersin & Associates, a global analyst and consulting services firm in all areas of HCM.



Michael Rochelle (michael.rochelle@brandonhall.com) contributed to this report. He is Chief Strategy Officer and Principal HCM Analyst at Brandon Hall Group. Michael leads a wide range of advisory support and strategic engagements for Fortune 1000 and smallto medium-sized organizations as well as leading and emerging solution providers across the HCM industry. Michael has more than 30 years' experience in HR, IT, sales, marketing, business development, and strategic and financial planning in Fortune 500 and venturebacked start-up organizations.



Richard Pachter (richard.pachter@brandonhall.com) edited this report. He is the Content Manager at Brandon Hall Group and is responsible for editing all types of content related to research. He has experience as a journalist, copywriter, editor, marketer, blogger and social media marketing manager. He also served as the business books columnist for the *Miami Herald* for more than a decade.



Emma Bui (emma.bui@brandonhall.com) is the Graphic Design Associate at Brandon Hall Group. She created the layout and graphics for this report.

About Allego

Allego's modern learning and enablement platform ensures that sales reps and other business-critical employees have the skills and timely knowledge to make the most of each selling situation or initiative. Instead of traditional onboarding and training marathons—which are rapidly outdated and quickly forgotten—enablement and training teams use Allego to deliver the fresh, bite-sized learning that employees need to close deals in today's dynamic business environment. Content is personalized and mastered through reinforcement, on-the-job coaching, and peer collaboration. More than 300,000 professionals use Allego to onboard faster, deliver consistent messaging, rapidly adopt best practices, coach and practice more frequently, and collaborate more effectively.



To learn more about Allego and learning and enablement in the flow of work, please visit www.allego.com.

About Brandon Hall Group

With more than 10,000 clients globally and 25 years of delivering world-class research and advisory services, Brandon Hall Group is focused on developing research that drives performance in emerging and large organizations, and provides strategic insights for executives and practitioners responsible for growth and business results.

Some ways we can help ...



MEMBERSHIP PACKAGE

Includes research library access, events, advisory support, a client success plan and more.

ADVISORY OFFERINGS

Custom Research Projects, including surveys and focus groups interviews. Organization Needs Assessment for Transformation, Technology Selection and Strategy.

Ψ

EXCELLENCE AWARDS

Global recognition showcasing leading programs and practices with a library of case studies.

PROFESSIONAL DEVELOPMENT

Virtual and on-site certification programs, workshops and webinars supplemented with research-driven assessments and tools.



ORGANIZATIONAL EXCELLENCE CERTIFICATION PROGRAM

recognizes world-class HCM programs that transform their organization and achieve breakthrough results. This designation is the next step beyond the HCM Excellence Awards, which focus on a single program, and looks at the department as a whole.



SMARTCHOICE® PREFERRED PROVIDER PROGRAM

uniquely places HCM service and technology companies at the top of organizations' consideration list of vendors. It adds an unmatched level of credibility based on BHG's quarter of a century's experience in evaluating and selecting the best solution providers for leading organizations around the world.



HCMA PROFESSIONAL CERTIFICATIONS

are comprehensive educational programs that center around a multiphase knowledge test.